

ORDINARY GENERAL ASSEMBLY

20TH OCTOBER 2022

Members of TBS Alumni met as an Ordinary General Assembly on 20th October, 2022 in Toulouse

Prior to that, members have been invited to vote between 10^{th} October and 19^{th} October, 11pm.

The Assembly is open at 7.30pm by Emmanuel ANTON, President. Grégoire ANTOINE is designated secretary for the meeting.

- Are present: see list in the appendix.
- Are not present but excused: see list in the appendix.

INTRODUCTION

The assembly is open by the President, Emmanuel Anton, who thanks all present members, especially TBS Education President Pierre Hurstel and Stephanie Lavigne's Chief of Staff, Arnaut Thersiquel.

Emmanuel expresses his delight to host the General Assembly in Toulouse, within the Aeroscopia museum, and thanks personally Pierre-Olivier Nau, TBS 2000 and Director of the museum.

He thanks Antoine Miche, President of TBS Alumni until last May, who contributed to setting up the road map for TBS Alumni around the 6 challenges that will be further detailed in the meeting.

Emmanuel is happy to share that our chapters and tribes are back to life after a couple of difficult years and is proud of the existing relationship between TBS Education and TBS Alumni.

Change of faces

Last May, Antoine Miche announced that he would leave his role as President of TBS Alumni to focus on other life commitments. We repeat our thanks towards him, and that we are happy that he decided to remain at the heart of the Association as a Board member.

Emmanuel Anton succeded him as President. Committed to the association for years, Emmanuel is Board member of TBS Alumni, founder of the London chapter, animator of the Barcelona chapter. We welcome him in this new role.

Cathy Halupniczak, our General Delegate having announced her intention to retire in early 2023, the recruitment of her successor has started during the second semester of 2022, managed by the external recruitment agency RH Partners.

Around 25 applications have been received, and Greg Antoine has been hired as a result of the recruitment process. He joined the association on 1st of September, to work as a pair with Cathy until she leaves.

Greg Antoine graduated from TBS Education in 2005. He ran the Auckland chapter in New Zealand for 5 years, is well known from the Alumni community and is very keen to keep modernizing the association.



Changement de visages





> Nous avons élu un nouveau président cette année, Emmanuel ANTON (PGE 2011).



> Nous avons finalisé le recrutement du futur Délégué Général de l'association, **Grégoire ANTOINE (PGE 2005)**.

AGENDA

- √ Financial report
- ✓ Moral report
- ✓ Renewing of the Board: votes

It is reminded that the General Assembly will have the authority to validate the decisions voted online, between 10 and 19th October.

MORAL REPORT

Events

As briefly told in introduction, the year that just passed has seen a true willingness from our community to get back to physical events, with success.

HALUMNI

Une reprise des activités bienvenue

Les événements et rencontres 2021-2022



Plus de 60 événements dans nos Chapters :

Londres, Dubaï, Barcelone, Berlin, Montréal, Montpellier, Paris, Lyon, Genève...

De l'animation dans nos Tribus :

- > Tribu Immo: 240 invités de prestige
- > Tribu DD RSE: table-ronde digitale
- > Tribus RH, AICG, MitUp, Finances... 35 personnes en moyenne présentes



Des soirées attendues du réseau :

- > Paris 3ème édition de l'Afterwork La Relève, plus de 300 participants
- > Paris Fête de la Musique, plus de 100 participants
- > Toulouse, Soirée Sport & Impact, 150 participants en présentiel et plus de 300 *via* le live Facebook
- > 1 res soirée networking coorganisée par l'ENAC, Arts & Métiers et TBS Alumni

TBS Global Week

A second edition of the TBS Global Week has been created.



Une reprise des activités bienvenue

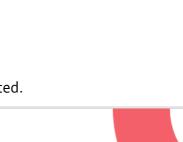
zème édition TBS Global Week



- > 20 conférences sur la tech & l'entrepreneuriat, le développement durable & la RSE, l'intelligence artificielle & le Big Data, la mobilité & l'aéro (-nautique & -spatiale)
- > 5 ateliers dédiés aux étudiants
- > 40 Alumni intervenants

This event, 100% online, 100% by and for alumni, and developed to the benefit of the TBS Foundation, offered a wide range of high-quality speakers.

It seems nonetheless that this edition mobilized less alumni in total.



Volunteer seminar

In May 2022, part of the volunteer team gathered in Toulouse for the $5^{\rm th}$ edition of our annual seminar.

The objective was to work on the future of the association, which actions must be aligned with the missions described in our legal status, but also aligned with the strategy of TBS Education.



Out of this seminar came out 6 major challenges in line with the 2022 – 2026 road map.



Our communication efforts

We hired Mathilde Laborde in September 2021 as ou new Communication Manager.

Mathilde managed to modernize our communications tools and made our association increasingly visible, whether internally towards our members but also externally, contributing to putting our alumni network in the spotlights more and more.

She also worked towards communicating more efficiently about our actions towards students of TBS Education, who will be tomorrow's graduates.



Alongside the permanent team, she got closer to the school communication department, in order to offer more contents about the school and its Foundation.



Focus Communication

Une modernisation des outils et actions



Finally, 3 videos were made (directed by Andrea Desantis, TBS 2016) to promote the actions of the association towards all our members.

- A- 1mn 30 pour vous présenter TBS Alumni https://www.youtube.com/watch?v=Gp-wZPTK2sk
- B- TBS Alumni, un vivier d'opportunités https://www.youtube.com/watch?v=EOFAMf5rUdl
- C- Fais de ton expatriation un succès https://www.youtube.com/watch?v=bEIF62UqXpQ&t=1s



The directory = TBSocialNetwork

Thanks to the combined effort of Raquel Vilarinho (our Data and directory Manager) and of students hired by TBS Alumni to constantly update data about our alumni, the quality of the data contained in our directory is more and more accurate.



Focus TBSocial Network

Un annuaire indispensable au réseau





Aujourd'hui l'annuaire est connu sous le nom de TBSocial Network.

> TBSocial Network compte plus de 49 000 membres

Grâce aux campagnes de sensibilisation :

- > 94% de la base Alumni est joignable
- > 1500 connexions mensuelles aux profils pour mise à jour -> démarche spontanée de nos membres!

We have been working closely with the DSI (IT) and DIDA (Direction of Data) departments of TBS Education to improve the process of data sharing between our two entities, respectfully of the RGPD legislation.

A big piece of work has been to quality alumni profiles of recent promotions, to help our school in times of certifications and program accreditations.

Finally, our process of inspiring profiles spotting allows us to support our communication actions, especially around inspiring profiles, but also to recommend alumni to TBS Education to animate conferences, become jury, give classes...



Focus TBSocial Network

Relations avec DSI et DIDA





- > Groupe de travail commun pour l'amélioration de la qualité et du partage des données
- > Listes qualifiées envoyées aux programmes pour soutenir les certifications / accréditations
- > Repérage systématique de profils inspirants

Closer to our school: improve our notoriety towards students

As demonstrated above, students are at the heart of TBS Alumni strategy: the challenge lies in getting them to know more about the association and its actions, to convince them to actively join the network of alumni as soon as they start their time at TBS Education.

HALUMNI

Les étudiants au cœur du réseau!

Dès leur entrée à l'école, les étudiants font partie des Alumni







- > Augmentation de la notoriété de l'association auprès des étudiants
- > Campagne Ambassadeurs : 7 responsables d'associations étudiantes formés à nos outils pour communiquer vers les diplômés de leurs associations
- > Partenariat signé avec la Junior Entreprise Escadrille au profit de La Fondation TBS
- > 220 offres d'emploi (stages/alternance) exclusives ont été partagées avec les étudiants

We introduce the services our association can offer our alumni, such as internship or job offers coming exclusively from the alumni network, and complementary to the services offered by TBS Education.



Nos services aux Alumni

Entraide, emploi, entrepreneuriat...







620 Offres

(stage, alternance et emploi) provenant du réseau Alumni **34 accompagnateurs** référencés sur l'Espace Entraide

2 groupesJobs & Internships sur
Facebook et LinkedIn

Our relationship with the TBS Foundation

Our links are as always very strong with the TBS Foundation, and we continue our efforts to support its activities, working regularly with Marion Felix (TBS 2009), who joined the Foundation last September.

We are pleased and proud to welcome her, especially since she has been an active volunteer within our community managing the Lyon then the Paris chapter of alumni.

H ALUMNI

Liens solides avec la Fondation TBS:

Unis on est plus fort!



- > Partenariat signé avec Escadrille au profit de la Fondation TBS dans sa distribution de bourses solidaires,
- > Mise en place d'outils de communication destinés à soutenir les campagnes de levée de fonds de l'entité,
- > Relais d'un article mensuel illustrant les actions et projets de La Fondation (site web, réseaux sociaux et newsletter)

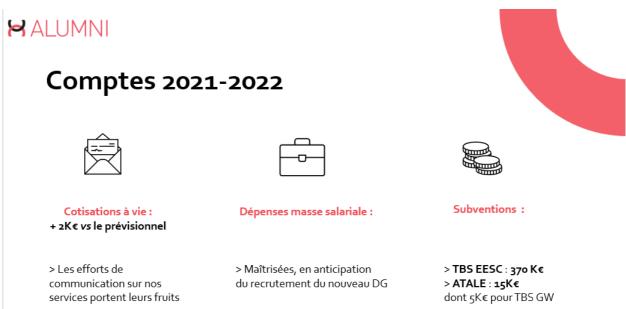
Un grand merci à nos Alumni donateurs!

The moral report has been approved online by members who voted between 10^{th} and 19^{th} October 2022.

FINANCIAL REPORT 2021-2022

The entire financial report for the 2021 - 2022 financial year has been published online in the voting module, available for all members. A summary is shown on screen as a reminder:





The financial result is positive and can be mainly explained by salary expenses that has been controlled on one hand, and the only partial resumption of physical events in our chapters in the other hand.

We are very dependent on subsidies:

- From TBS Education
- From ATALE who continues to subsidy the association with a 10K€ grant, and who helped us with an extra 5K€ for the TBS Global Week.

To increase our own revenue, we organized a call for membership fees towards alumni who graduated before 2017.

PROVISIONAL BUDGET 2022-2023



Budget 2022-2023

Revenus	
Subvention TBS EESC	370 000,00 €
Subvention ATALE annuelle	10 000,00 €
Cotisations	10 000,00 €
Partenariats	10 000,00 €
Autres revenus (entrées payantes events)	3 600,00 €
Divers produits	13 000,00 €
Somme revenus	416 600,00 €
Charges Exploitations (vie asso : fournitures, abonnements, logiciels, frais de déplacements, communication interne et externe)	
Somme Charges exploitation	78 328,00 €
Opérations (animation du réseau)	
Somme Opérations	82 600,00 €
Masse salariale : 4 CDI + 1,5 ETP + 1 alternant, y/c tuilage deux DG pendant 5 mois	
Somme Masse salariale	287 639,20 €
TOTAL PRODUITS	416 600,00 €
TOTAL CHARGES	448 567,20 €
RÉSULTAT	- 31 967,20 €

- > Due to the decisive transition period with both General Delegates, the provisional budget presented to the board in June 2022 is in deficit.
- > Efforts to get new revenue streams and fundings, as well as rationalising expenses will be at the heart of the operational management during this financial year.

The financial report has been approved online by members who voted between 10th and 19th October 2022.

RENEWING BOARD MEMBERS

As a reminder: the Board is composed of 15 members (the administrators) since the 2021-2022 financial year.

This year, 5 mandates expire, and we have received 8 applications (4 applications for renewal, 4 new candidates).

Programme Ba	chelor - COLLEG	E 1 – 2 représentants mini	mum	Bureau
PROMO	Prénom	Nom	fin de mandat	
Bachelor 2013	Steven	BETITO	2022	
ESC 2014	Nicolas	COMBES	2022	
Programme Gran	de Ecole - COLLI	EGE 2 — 2 représentants m	ninimum	
ESC 2011	Emmanuel	ANTON	2024	Président
ESC 2007	Céline	BREGEON	2022	Trésorière
ESC 2006	Julien	CONDAMINES	2023	
ESC 2009	Marion	FELIX	2022	
ESC 2016	Clément	GUERRERO	2023	VP PGE/MS
ESC 2008	Romain	LANUSSE-CROUSSE	2023	
ESC 2007	Antoine	MICHE	2024	
ESC 2007	Céline	PRATX	2024	
ESC 1988	Pierre	SOULOUMIAC	2024	
ESC 2012	Laurent	VACHER	2022	
Prograr				
E-MBA 2016	Paul	FABRE	2024	VP Executives
MSc 2017	Charles	LERMINIAUX	2023	
E-MBA 2013, 2021	Lionel	ROQUES	2023	VP

4 candidats au renouvellement de leurs mandats...

Et 4 nouveaux candidats

Steven BETITO — Bachelor 2013 + MS 2014



Cédric AMADIEU - MS 2006



Céline BREGEON - PGE 2007



Jean-Christophe BASSI – PGE 2003



Nicolas COMBES — Bachelor 2011 + PGE 2014



Inès EL JAMALI - PGE 2011



Laurent VACHER - PGE 2012



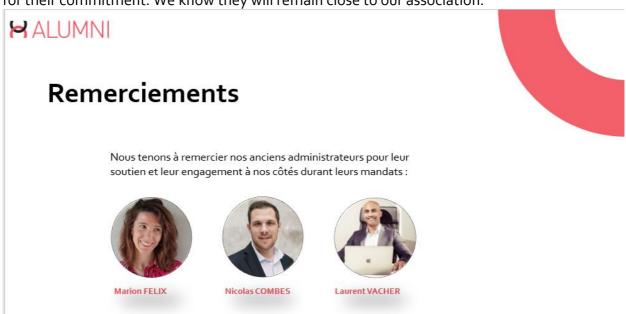
Truc LAM - Bachelor 2002



After the online voting period, we are pleased to introduce the new Board 2022-2023:



Many thanks to our former Board members Marion Félix, Laurent Vacher and Nicolas Combes for their commitment. We know they will remain close to our association.



The association also wanted to pay tribute and to thank Cathy Halupniczak for the nearly 17 years spent as a permanent staff of TBS Alumni. She will remain as a pillar of the association who brought her vision, her determination, and her kindness to the table.



Remerciements

Un merci très spécial à Cathy HALUPNICZAK, pour qui c'est la 17^e et dernière AG en tant que salariée de TBS Alumni.

L'association ne serait pas ce qu'elle est aujourd'hui sans ta vision, ta bienveillance et ta détermination.



At 8.15pm, the agenda is finished, the meeting is adjourned, and participants are invited to a cocktail to celebrate the 35 years of the association in its recent structure.

APPENDICES

Appendix 1: List of participants

Nom	Prénom	Diplôme	Prom	college
			0	
ALIBERT	Patrice	MS AUDIT INTERNE ET CONTROLE DE GESTION	2017	College
				Executive
AMADIEU	Cedric	MS LOGISTIQUE, ACHAT & ECHANGES	2006	College
		INTERNATIONAUX		Executive
ANTOINE	Grégoire	TBS EDUCATION PGE	2005	College
				PGE
ANTON	Emmanuel	TBS EDUCATION PGE	2011	College
				PGE
BARTHEZ	Jean-Michel	AEROSPACE MBA	2006	College
				Executive
BARZANTNY	Cordula	TBS EDUCATION PGE	1990	College
				PGE
BASSI	J.christophe	TBS EDUCATION PGE	2003	College
				PGE
BATNO	Prisca	MANAGER EN STRATÉGIE ET DÉVELOPPEMENT	2022	College
		INTERNATIONAL		Executive

BENAROYA	Christophe	TBS EDUCATION PGE	1993	College PGE
BENNANI CALLES	Sarah	TBS EDUCATION PGE	2022	College PGE
BETITO	Steven	MSC MARKETING MANAGEMENT & COMMUNICATION (FR)	2014	College Executive
BIHAN- POUDEC	Joévan	TBS EDUCATION PGE	2021	College PGE
BONALD	Pierre	TBS EDUCATION PGE	1971	College PGE
BOUILLON	Samson	TBS EDUCATION PGE	2026	College PGE
BRAHIMI	Nassim	MS MANAGEMENT INNOVATION ET TECHNOLOGIE	2013	College Executive
BREGEON	Céline	TBS EDUCATION PGE	2007	College PGE
BRULON	Manon	TBS EDUCATION PGE	2025	College PGE
BURGUIERE	Jean- Charles	TBS EDUCATION PGE	2004	College PGE
CAPGRAS	Alain	TBS EDUCATION PGE	1968	College PGE
CARDINAL	Stéphane	RESPONSABLE EN GESTION SPECIALISE EN SYSTEMES D'INFORMATION	2015	College Executive
CAZES	Jean-Louis	TBS EDUCATION PGE	1983	College PGE
CHARRIE	Maeva	BACHELOR IN MANAGEMENT	2024	College Bachelor
CHREIF	Zéna	TBS EDUCATION PGE	2025	College PGE
COLIN	Armelle	MS MANAGEMENT INNOVATION ET TECHNOLOGIE	2019	College Executive
COMBES	Nicolas	TBS EDUCATION PGE	2014	College PGE
CONQUET	Fabien	TBS EDUCATION PGE	2020	College PGE
CROCIS	Ambre	TBS EDUCATION PGE	2014	College PGE
DAL GRANDE	Martin	TBS EDUCATION PGE	2026	College PGE
DALLEAU	Raphael	BACHELOR IN MANAGEMENT	2025	College Bachelor
DAUNIS	Nathan	TBS EDUCATION PGE	2025	College PGE
DELAGE	Frédérique	TBS EDUCATION PGE	2007	College PGE
DURAND	Mathis	TBS EDUCATION PGE	2024	College PGE
EL AMARI	Nouaman	MS MANAGEMENT INNOVATION ET TECHNOLOGIE	2022	College Executive
EL KSIR	Malak	BACHELOR IN MANAGEMENT	2025	College Bachelor
FABRE	Paul	EXECUTIVE MBA	2016	College Executive
FELIX	Marion	TBS EDUCATION PGE	2009	College PGE

FONTAN	Charlotte	TBS EDUCATION PGE	2013	College PGE
GARY	Christian	TBS EDUCATION PGE	1973	College PGE
GIRAUD	Jules	TBS EDUCATION PGE	2025	College PGE
GOURET- DESORMIERE	Lucas	BACHELOR IN MANAGEMENT	2023	College Bachelor
GUERRERO	Clément	TBS EDUCATION PGE	2016	College PGE
GUILLET	Marie Amelie	TBS EDUCATION PGE	2012	College PGE
HALUPNICZA K	Catherine	BADGE METIER MANAGER	2006	College Executive
HURSTEL	Pierre	TBS EDUCATION PGE	1980	College PGE
IGON	Patrick	TBS EDUCATION PGE	1980	College PGE
JUILLARD	Laurent	TBS EDUCATION PGE	2007	College PGE
KABEYA	Jonathan	MSC BANKING AND INTERNATIONAL FINANCE	2013	College Executive
KANTE DIOT	Nadia	MS RESSOURCES HUMAINES	2005	College Executive
KESKINKAYA	Erdem	BACHELOR IN MANAGEMENT	2024	College Bachelor
LABORIE	Cécile	TBS EDUCATION PGE	2024	College PGE
LAHARRAGU E	Anne-Marie	TBS EDUCATION PGE	1963	College PGE
LAM	Truc	DIPLOME DE L'ECOLE DE GESTION DE COMMERCE	2002	College Bachelor
LANUSSE- CROUSSE	Romain	TBS EDUCATION PGE	2008	College PGE
LEGRIX	Jean-Rémy	MS EXPERT EN BANQUE ET INGÉNIERIE FINANCIÈRE	2023	College Executive
LIBESKI	Éva	BACHELOR IN MANAGEMENT	2025	College Bachelor
MARECHAL	Charles	TBS EDUCATION PGE	1972	College PGE
MARUOKA	Shingo	EXECUTIVE MBA	2023	College Executive
MAUREL	Anaïs	BACHELOR IN MANAGEMENT	2025	College Bachelor
MELLANO	Estelle	TBS EDUCATION PGE	2020	College PGE
MERIC	Thomas	BACHELOR IN MANAGEMENT	2017	College Bachelor
MERIC	Gilles	TBS EDUCATION PGE	1980	College PGE
MEYER	Maxime	TBS EDUCATION PGE	2019	College PGE
MEZIERE	Arnaud	AEROSPACE MBA	2006	College Executive
MIRISOLA	Gérard	RESPONSABLE EN GESTION SPECIALISE EN SYSTEMES D'INFORMATION	2019	College Executive

MONNERET	Vivien	MS MANAGEMENT INNOVATION ET TECHNOLOGIE	2022	College Executive
MONTURET	SERGE	MS MANAGEMENT INNOVATION ET TECHNOLOGIE	2015	College Executive
MOTHE	Mégane	TBS EDUCATION PGE	2019	College
MUNIESA	Benjamin	TBS EDUCATION PGE	2008	College PGE
PADOVANI	Charlotte	TBS EDUCATION PGE	2023	College PGE
PALOMARES MORAN	Maria Ximena	MSC BANKING AND INTERNATIONAL FINANCE	2022	College Executive
PENSOTTI	Gautier	TBS EDUCATION PGE	2023	College PGE
PIERSON	Luc	MS GESTION DU DEVELOPPEMENT DURABLE ET DU CHANGEMENT CLIMATIQUE	2014	College Executive
PIGNERES	Jean- Jacques	TBS EDUCATION PGE	1969	College
PIONA- JACQUET	Ludivine	TBS EDUCATION PGE	2012	College PGE
PRENTICE	John Stuart Roscoe	BACHELOR IN MANAGEMENT	2017	College Bachelor
RENE MARTIN	Karyn	CS GESTION DU PATRIMOINE	2002	College Executive
RIGAL REY	Valerie	TBS EDUCATION PGE	2004	College PGE
RIGAUD	Adeline	BACHELOR IN MANAGEMENT	2012	College Bachelor
ROBERTIES	Eléa	BACHELOR IN MANAGEMENT	2025	College Bachelor
ROBIN	Vincent	TBS EDUCATION PGE	2019	College PGE
ROFE	Luis	TBS EDUCATION PGE	1963	College PGE
ROSENTHAL	Guy	CS MARKETING MANAGEMENT & COMMUNICATION (FR)	2002	College Executive
SALINESI	Marc- Antoine	BACHELOR IN MANAGEMENT	2025	College Bachelor
SASAKI	Riho	MSC MARKETING MANAGEMENT & COMMUNICATION (EN)	2021	College Executive
SEGALEN	Victoria	BACHELOR IN MANAGEMENT	2025	College Bachelor
SEKSEK	David	METIER DIRIGEANT	2016	College Executive
SISSAC	Emma	BACHELOR IN MANAGEMENT	2024	College Bachelor
SOULOUMIA C	Pierre	TBS EDUCATION PGE	1988	College PGE
SOURNAC	Claudine	TBS EDUCATION PGE	1992	College PGE
THERSIQUEL	Arnaud	TBS EDUCATION PGE	2013	College PGE
THOBY	Louis	TBS EDUCATION PGE	2025	College PGE
VACHER	Laurent	TBS EDUCATION PGE	2012	College

VALGAIRE	Meredith	TBS EDUCATION PGE	2023	College PGE
VILARINHO	Raquel	MS EXPERT EN RESSOURCES HUMAINES	2018	College
MOREIRA				Execut

Appendix 2: List of people not present but excused

Antoine MICHE TBS EDUCATION PGE, 2007
Lionel ROQUES TBS TOP EXECUTIVE MANAGEMENT, 2022
Francis MONIE TBS EDUCATION PGE, 1960
M-Christine FAURE TBS EDUCATION PGE, 1968
Jacques DECAS TBS EDUCATION PGE, 1968
Franck BOURNET TBS TOP EXECUTIVE MANAGEMENT, 2017
Cédric AMADIEU
Ines EL JAMALI
Julien CONDAMINES
Céline PRATX
Charles LERMINIAUX
Paul FABRE
Stéphanie LAVIGNE
Driss SMILI